

Dr. Cornelia Woll
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Academic Positions

09/2008 – present Associate Dean for Research at Sciences Po Paris

10/2006 – present Research Fellow, Center for International Studies and Research (CERI) at Sciences Po Paris

2004 – present Lecturer in the Undergraduate Program and the Master of Public Affairs at Sciences Po Paris

2002 – 2006 Research Fellow, Max Planck Institute for the Study of Societies, Cologne

Education

2004 Ph.D. in Political Science with bi-national supervision, Sciences Po Paris and University of Cologne

2001 D.E.A. (M.A. equivalent) in Public Policy, Sciences Po Paris

2000 M.A. in International Relations, University of Chicago

1999 B.A. in Political Science, University of Chicago

Research and Professional Experience

10/2003 External consultant, World Bank, Paris

3/2003 – 06/2003 Visiting fellow, American Institute for Contemporary German Studies, Johns Hopkins University, Washington, D.C.

3/2003 – 06/2003 Visiting researcher, BMW Center for German and European Studies, Georgetown University, Washington, D.C.

5/2002 Visiting researcher, European University Institute, Florence

10/2001 – 1/2002 Research assistant, Groupe d'analyse des politiques publiques, École Normale Supérieure, Cachan

06/1999 – 09/1999 Internship, Schneider Electric, Paris

06/1998 – 09/1998 Internship, European Parliament, Brussels

Grants and Awards

2007 Franco-British Alliance grant awarded by the British Council and Egide to support a project coordinated with Ben Clift at the University of Warwick and Sciences Po

2006	Otto Hahn Medal of the Max Planck Society with the offer to direct a junior research group funded for a three-year-period
2006	Akademiestipendium 2006 for post-doctoral research awarded to one candidate across disciplines by the Berlin-Brandenburg Academy of Sciences and Humanities
2005	Co-winner of the Seymour Martin Lipset Prize for the best comparative dissertation of the Society for Comparative Research at Princeton University
2003	DAAD fellowship for research at the AIGCS, Washington, D.C.
2002	EUSSIRF research grant of the European Commission for research at the European University Institute in Florence
2001 – 2003	Ph.D. stipend "Bourse d'Europe", Sciences Po Paris
1999	Harold Goettler Prize for outstanding writing on political institutions, University of Chicago

Teaching

Co-director of a Sciences Po – London School of Economics joint degree program in European Affairs, since 2007

Classes taught

- The Politics of the Global Economy (with Nicolas Jabko and Mark Blyth), lecture, fall 2007
- Les institutions du développement durable (with Olivier Charnoz), seminar, fall 2006
- Le lobbying européen, seminar, spring 2005, 2006; lecture 2007, 2008
- Interest Groups and Public Policy, seminar, spring 2006, 2007, 2008
- Governance in the European Union, research seminar, fall 2007
- Publishing in English (with Bastien Irondelle), Ph.D. workshop, since 2008

Supervision of master theses and professional master theses, one Ph.D. jury; student advisor in the Master of Public Affairs.

Academic Services

Co-director (with François Bafoil) of the research group "International political economy" at CERI, Sciences Po

Member of diverse student admission committees, Sciences Po Paris

Editorial board member of the journal *Politique européenne*

Reviewer for Routledge and the journals *Comparative Political Studies*, *Critique internationale* (France), *Études internationales* (Canada), *European Integration Online Papers* (EIoP), *European Union Politics*, *Journal of European Public Policy*, *Journal of Common Market Studies*, *Politics* (United Kingdom), *Review of International Political Economy*, *Socio-Economic Review*, *West European Politics*, as well as the publication series of the Max Planck Institute for the Study of Societies, Cologne.

Conference Organization

2008 Co-organiser (with Ben Clift) of a workshop series on "Economic Patriotism: The Limits of the European Integration Project" at the University of Warwick and Sciences Po Paris

- 22-24 May 2008 Member of the organisation committee of the third Corporate Political Activities Symposium, an interdisciplinary international conference on "The Role of Nongovernmental Organizations (NGOs) in the Business-Government-Society Interface," held at Sciences Po Paris
- 25-26 May 2007 Co-organization (with Frédéric Mérand) of a session on the European Union (4 panels), Deuxième congrès international des associations francophones de science politique, Université Laval, Québec, Canada
- 16-17 February 2007 Co-organization (with Jean-Marc Siroën) of a conference on "The World Trade Organization: Is an End to the Crisis in Sight?" CERI, Sciences Po Paris
- 20 December 2006 Co-organization (with François Bafoil) of a workshop on "Regional economic integration: Europe and Asia in comparison," CERI, Sciences Po Paris
- 3-4 March 2006 Organization of a workshop on "Institutional Change in France and Germany", Max Planck Institute for the Study of Societies, Cologne
- 21 Juni 2004 Organization (with Alvaro Artigas) of the conference "Commerce international, régulation et acteurs non étatiques," CERI, Sciences Po Paris
- 27-28 February 2003 Organization (with Sophie Jacquot) of the conference "Sociologie politique des usages de l'intégration européenne," Ecole doctorale, Sciences Po Paris

Languages

German native, English and French bilingual, Italian basic

Publications

Books

2008: *Firm Interests: How Governments Shape Business Lobbying on Global Trade*. Ithaca, N.Y.: Cornell University Press.

2004: (eds.), *Les usages de l'Europe : acteurs et transformations européennes*. Paris: L'Harmattan (with Sophie Jacquot).

- *Reviews:*

Lacave, Michel (2005), « Lecture », *Pôle Sud*, No. 23, p. 189-190 ; Crespy, Cécile (2005), "Une sociologie politique des usages de l'intégration européenne," *Revue française de sciences politiques*, Vol. 55, No. 2. p. 339-341 ; Boussaguet, Laurie (2004), "Lecture critique," *Politique européenne*, No. 15, p. 205-209 ; Tulmets, Elsa (2004), "Book Review: The Integration of References to the European Union by EU Actors," *European Political Economy Review*, Vol. 2, No.1, p. 109-113.

Journal Articles (peer reviewed)

2008: "Action publique européenne : les acteurs stratégiques face à l'Europe," *Politique européenne*, No. 25, p. 161-192 (with Sophie Jacquot).

2007: "When Trade Liberalization Turns into Regulatory Reform: The Impact on Business-Government Relations in International Trade Politics," *Regulation and Governance*, Vol. 1, No. 2, p. 121-138 (with Alvaro Artigas).

2007: "From National Champions to Global Players? Lobbying by Dominant Providers during the WTO's Basic Telecom Negotiations," *Business and Society*, Vol. 46, No. 2, p. 229-252.

2007: "Leading the Dance? Power and Political Resources of Business Lobbyists" *Journal of Public Policy*, Vol. 27, No. 1, p. 57-78.

2006: "National Business Associations under Stress: Lessons from the French Case," *West European Politics*, Vol. 29, No. 3, p. 489-512.

2006: "Research Agenda: Lobbying in the European Union: From *Sui Generis* to a Comparative Perspective," *Journal of European Public Policy*, Vol. 13 No. 3, p. 456-470.

2006 : "La réforme du Medef : chronique des difficultés de l'action collective patronale," *Revue française de sciences politiques*, Vol. 56, No. 2, p. 255-279.

2006: "The Road to External Representation: the Commission's Activism in International Air Transport," *Journal of European Public Policy*, Vol. 13 No. 1, p. 52-69.

2005 : "Vers des compétences externes : l'activisme de la Commission en matière d'aviation internationale," *Politique européenne*, No. 17, p. 137-158.

2005: "Europe and the Transformation of French Policy-Making: A Cross-sectoral Approach," *Zeitschrift für Staats- und Europawissenschaften*, Vol. 3 No. 3, p. 388-409 (with Richard Balme).

2003: "Usage of European Integration – Europeanisation from a Sociological Perspective," *European Integration online Papers (EIoP)* Vol. 7 No. 12, available at <http://eiop.or.at/eiop/texte/2003-012a.htm> (with Sophie Jacquot).

- *Romanian translation:*

2004: "Implementarea conceptului de integrare europeana sau europenizarea din perspectiva sociologica," *Studii de securitate* Vol. 2 No. 3, available online <http://www.studiidesecuritate.ro/>.

Book contributions

forthcoming: "La politique de la concurrence," in Renaud Dehousse (ed.) *Politiques européennes*, Paris: Presses de Sciences Po.

forthcoming 2008: "Strategies of the Emerging Countries in the World Trade Organization," in Christophe Jaffrelot (ed.) *Emerging Countries: the Origins of a New World Order*, Paris: Presses de Sciences Po.

- French version: "Les stratégies des pays émergents à l'Organisation mondiale du commerce," in Christophe Jaffrelot (ed.) *Les pays émergentes: aux sources du nouvel ordre mondial*, Paris: Presses de Sciences Po, « Annuel du CERI ».

forthcoming 2008: "Who Captures Whom? Trade Policy Lobbying in the European Union," in David Coen and Jeremy Richardson (eds.), *Lobbying in the European Union*, Oxford: Oxford University Press.

forthcoming 2008: "The Demise of Statism? Associations and the Transformation of Interest Intermediation in France," in Andrew Appellton, Sylvain Brouard, Amy Mazur (eds.) *Beyond Stereotypes: The French Fifth Republic at Fifty*. Palgrave.

2008: "Les groupes d'intérêt: l'action collective en Europe," in Céline Belot, Paul Magnette et Sabine Saurugger (eds.), *Science politique de l'Union européenne*, Paris: Economica (with Sabine Saurugger), p. 223-248.

2008: "Service Trade Liberalization and Corporate Lobbying in the US and the EU," in William Genieys and Marc Smyrl (eds.), *Elites, Ideas and the Evolution of Public Policy*, New York: Palgrave Macmillan, p. 54-66.

2007: "Regulation," in Mark Bevir (ed.), *Encyclopedia of Governance*, Vol. II, London: Sage Publications, p. 813-816.

2007: "L'eupéanisation et les acteurs non étatiques," in Bruno Palier, Yves Surel, et al., *L'Europe en action : analyses de l'eupéanisation*, Paris : L'Harmattan, p. 145-191.

2006: "Lobbying und Interessenvertretung," in Werner Weidenfeld und Wolfgang Wessels (eds.), *Jahrbuch der europäischen Integration*, Baden-Baden: Nomos, p. 173-177.

2005: "France: Between Integration and National Sovereignty," in Simon Bulmer and Christian Lequesne (eds.), *Member States and the European Union*, Oxford: Oxford University Press, p. 97-118 (with Richard Balme).

2004: "Régulation," in Laurie Boussaguet, Sophie Jacquot and Pauline Ravinet (eds.), *Dictionnaire des politiques publiques*, Paris : Presses de Sciences Po, p. 377-384.

2004: "Usages et travail politiques : une sociologie compréhensive de l'intégration européenne," 1-27, and « Conclusion », 293-296, in *Les usages de l'Europe : acteurs et transformations européennes*. Paris: L'Harmattan (with Sophie Jacquot).

Working Papers

2006: "Trade Policy Lobbying in the European Union: Who Captures Whom?" MPIfG Working Paper, 06/7, available at <http://www.mpi-fg.de/pu/workpap/wp06-7/wp06-7.html>.

2005: "The Difficult Organisation of Business Interests: MEDEF and the Political Representation of French Firms," MPIfG Discussion Paper, 05/12, available at http://www.mpi-fg-koeln.mpg.de/pu/mpifg_dp/dp05-12.pdf.

2005: "Learning to Act on World Trade: Preference Formation of Large Firms in the United States and the European Union" MPIfG Discussion Paper, 05/01, available at http://www.mpi-fg-koeln.mpg.de/pu/mpifg_dp/dp05-1.pdf.

2003: "Transatlantic Relations as a Catalyst to European Integration: The Activism of the European Commission in the Case of International Aviation," AICGS Policy Paper, Washington D.C., 11 June, available at www.aicgs.org/publications/PDF/woll.pdf.

Essays

2007: "L'Initiative européenne pour la transparence: Quelle réglementation pour le lobbying à Bruxelles?" *Kiosque du CERI*, available online at www.ceri-sciencespo.com/archive/mai07/art_cw.pdf.

2006: "Herrschaft der Lobbyisten in der Europäischen Union?" *Aus Politik und Zeitgeschichte (APuZ)*, No. 15-16, p. 33-38.
- Reprinted in weltpolitik.net, August 31, 2006, www.weltpolitik.net/print/3134.html.

2005: "Lobbying in Brüssel: amerikanische Verhältnisse?" *Yearbook of the Max Planck Institute for the Study of Societies*, Cologne: MPIfG, p. 57-62.

2003: "The United States and the Franco-German couple" Commentary Series, American Institute for Contemporary German, Washington D.C., available online at www.aicgs.org/c/wollc.shtml.
- Reprinted in French: "Les Anglo-Saxons et le « cœur » de la vieille Europe," *La Lettre de Léosthène*, no. 38, 19 juin 2004.

Reviews

2008 : Lecture critique d'Aurélie Campana, Emmanuel Henry et Jay Rowell (dir.), La construction des problèmes publics en Europe: émergence, formulation et mise en instrument, *Politique européenne*, no. 24, p. 151-153.

2008: Lecture critique de Pierre Berthaud et Gérard Kébabdjian (dir.) La question politique en économie internationale, *Critique internationale*, no. 38 p. 201-205.

2005: Lecture critique de Pierre Lascoumes et Patrick Le Galès (dir.) *Gouverner par les instruments, Pôle sud*, no. 23, p. 200-202.

2004: "Représentation, contrôle et légitimité démocratique dans l'Europe des vingt-cinq," *Revue française de sciences politiques*, vol. 54, no. 6, p. 1030-33.

Unpublished research

2004: "The Politics of Trade Preferences: Business Lobbying on Service Trade in the United States and the European Union," Ph.D. Dissertation, Sciences Po Paris and Universität zu Köln.
- Awarded the Seymour Martin Lipset Prize of the Society for Comparative Research for the best comparative dissertation in 2005.

2001: "Le Medef et l'Europe : La mobilisation d'un acteur national au niveau européen," Mémoire de DEA, Institut d'Etudes Politiques de Paris.

2000: "Deliberative Europe: The Importance of Cognitive Framing for Coordination and Integration across Policy-Areas," M.A. thesis paper, Committee on International Relations, University of Chicago.

1999: "Political Participation in the European Union," B.A. thesis paper, Department of Political Science, University of Chicago.
- Awarded the Harold Goettler Prize of the University of Chicago for outstanding writing on political institutions.

Selected conference participation and invited talks

American Political Science Association (APSA): Annual Meeting, Boston 2008, Chicago 2007, Chicago 2004.

Council of European Studies: Chicago, 2008, 2006, 2004.

European Union Studies Association (EUSA): Biennial International Conference; Montréal 2007, Austin 2005; Political Economy Section meeting, Edinburgh, 2006.

European Consortium for Political Research (ECPR): General Conference, Budapest 2005, Marburg 2003; Joint Sessions, Rennes 2008; European Union Section meeting, Riga 2008.

Congrès international des associations francophones de science politique : Québec, Canada, 2007.

Association française de science politique (AFSP) : Research group on Europe, Paris 2006, Paris, 2004.

International research colloquium "Corporate Political Activities": Paris 2008, Amsterdam 2006, Paris 2002.

MPIfG Summer Conference on Economic Sociology and Political Economy, Villa Vigoni, Lovenjo di Menaggio, Italy, 2006.

Trinity College Dublin, February 2008.

Institut européen de l'Université de Genève, September 2007.

Université de Montréal, May 2007.

Université Paris Dauphine, January 2007.

Hertie School of Governance Faculty Lecture Series, Berlin, May 2006.

Université de Montpellier I, June 2005.

Columbia University, February 2004.

Work in progress

Economic Patriotism: The Limits of the European Market Project, special issue and book project (with Ben Clift).

"Firm Interests in Uncertain Times: Business Lobbying in Multilateral Service Liberalization," in Rawi Abdelal, Mark Blyth and Craig Parsons (eds.) *Constructivist Political Economy*, Cornell University Press, under review.

"The Great Transformation of the European Public Sector," article manuscript in revision (with Nicolas Jabko).

"The French Debate over the Bolkenstein Directive," article draft (with Emiliano Grossman).

Last updated: June 2008